

**Indie Memphis**  
**Profit & Loss**  
 January through December 2015

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	Jan - Dec 15
<b>Income</b>	
<b>Film Festival</b>	
Ticket Sales	27,700.18
<b>Passes &amp; Memberships</b>	
Memberships	1,600.00
Festival Pass	25,226.22
<b>Total Passes &amp; Memberships</b>	26,826.22
<b>Total Film Festival</b>	54,526.40
Entry Fees	9,120.00
Sponsorships	114,346.14
Sponsor Film	33,500.00
Donations	1,315.00
Grant Income	70,225.60
Merchandise Sales	2,552.32
<b>Year Round Programs</b>	
Ticket Sales-YRP	6,736.40
Sponsor YRP	6,350.00
<b>Total Year Round Programs</b>	13,086.40
Interest Income	8.55
<b>Total Income</b>	298,680.41
<b>Gross Profit</b>	298,680.41
<b>Expense</b>	
<b>Payroll Expenses</b>	
Wages	26,875.02
Payroll Taxes	2,055.94
Health Insurance	1,116.41
<b>Total Payroll Expenses</b>	30,047.37
<b>Administrative</b>	
Office Rent & Occupancy Costs	6,508.00
Telephone & Internet	1,231.43
Office Supplies	1,259.91
Bank Charges	2.50
CC & Ticket Processing Fees	424.12
Fees for Membership Mgmt	680.00
Postage, courier and shipping	306.20
Subscriptions & Dues	419.99
D&O Insurance	744.00
Taxes	272.25
Cash Over Short	-254.00
Depreciation Expense	8,121.39
<b>Total Administrative</b>	19,715.79
<b>Fundraising &amp; Development</b>	
Contract Labor (Fundraising)	150.00
Donor & Volunteer Cultivation	976.79
<b>Total Fundraising &amp; Development</b>	1,126.79

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<b>Program (Film Festival)</b>	
Contract Labor (Festival)	18,875.00
Venue Rental	12,290.00
Equipment Rental	11,211.00
Screening Fees	5,915.94
Film Submission Fees	1,036.83
Shipping	127.41
Awards	9,759.28
Musicians	4,750.00
Filmmaker Gift Bags	1,531.50
Filmmaker Travel	14,762.98
Filmmaker Lodging	1,859.09
Ticketing System	6,620.92
Parties	
Musicians for Parties	1,900.00
Parties - Other	9,424.73
<b>Total Parties</b>	<b>11,324.73</b>
Merchandise	4,441.40
Posters	354.00
Program Guide	9,896.00
Insurance	2,837.00
Printing	446.20
Signage	6,783.77
Supplies	301.67
Sponsorship Activation	762.98
Volunteer Costs	2,301.79
<b>Total Program (Film Festival)</b>	<b>128,189.49</b>
<b>Marketing</b>	
Website & Email Mgmt	764.25
Advertising	8,556.41
Postcards	954.63
Billboard	1,593.75
Trade Show Exhibits	200.00
Other Collateral	1,960.00
<b>Total Marketing</b>	<b>14,029.04</b>
<b>Program (Year Round Programs)</b>	
Venue Rental	2,100.00
Film Rentals	2,013.96
Artist Fees and Honorariums	1,200.00
Refreshments & Party Supplies	750.00
Signage	354.51
Contract Labor	1,750.00
<b>Total Program (Year Round Programs)</b>	<b>8,168.47</b>
<b>Total Expense</b>	<b>201,276.95</b>
<b>Net Income</b>	<b>97,403.46</b>

**Indie Memphis**  
**Balance Sheet**  
As of December 31, 2015

	Dec 31, 15
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking Account	93,411.56
PayPal	974.65
Savings Account	32,258.55
<b>Total Checking/Savings</b>	126,644.76
<b>Accounts Receivable</b>	
Accounts Receivable	41,741.22
<b>Total Accounts Receivable</b>	41,741.22
<b>Other Current Assets</b>	
Prepaid Expenses	2,039.00
<b>Total Other Current Assets</b>	2,039.00
<b>Total Current Assets</b>	170,424.98
<b>Fixed Assets</b>	
Equipment	46,169.32
Computers & Software	6,945.97
Accumulated Depreciation	-38,898.76
<b>Total Fixed Assets</b>	14,216.53
<b>TOTAL ASSETS</b>	<b>184,641.51</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
Accounts Payable	1,250.77
<b>Total Accounts Payable</b>	1,250.77
<b>Other Current Liabilities</b>	
Deferred Income	33,614.40
Payroll Liabilities	2,953.00
<b>Total Other Current Liabilities</b>	36,567.40
<b>Total Current Liabilities</b>	37,818.17
<b>Total Liabilities</b>	37,818.17
<b>Equity</b>	
Retained Earnings	49,419.88
Net Income	97,403.46
<b>Total Equity</b>	146,823.34
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>184,641.51</b>