

**Indie Memphis**  
**Profit & Loss**  
 January through December 2016

	Jan - Dec 16
<b>Income</b>	
Patron Sponsorship	2,000.00
<b>Film Festival</b>	
Ticket Sales	59,242.69
Ad Sales	150.00
<b>Passes &amp; Memberships</b>	
Memberships	790.00
Festival Pass	-781.00
Passes & Memberships - Other	250.00
<b>Total Passes &amp; Memberships</b>	259.00
<b>Total Film Festival</b>	59,651.69
Entry Fees	19,344.50
Sponsorships	176,655.41
Sponsor Film	33,725.00
Donations	2,474.60
Grant Income	82,064.40
<b>Year Round Programs</b>	
Ticket Sales-YRP	5,553.49
Sponsor YRP	23,011.00
<b>Total Year Round Programs</b>	28,564.49
Interest Income	8.07
<b>Total Income</b>	404,488.16
<b>Gross Profit</b>	404,488.16
<b>Expense</b>	
Unclassified	46.33
<b>Payroll Expenses</b>	
Wages	71,500.08
Payroll Taxes	5,469.75
Payroll Expenses - Other	87.50
<b>Total Payroll Expenses</b>	77,057.33
<b>Administrative</b>	
Office Rent & Occupancy Costs	6,961.09
Telephone & Internet	3,035.71
Office Supplies	1,660.02
Bank Charges	35.60
CC & Ticket Processing Fees	44.89
Fees for Membership Mgmt	630.00
Postage, courier and shipping	236.92
Subscriptions & Dues	1,554.99
Mileage and Parking	6.00
Travel, Meals & Lodging	1,491.94
Meeting Expenses	576.49
D&O Insurance	744.00
Taxes	295.47
Depreciation Expense	6,845.28
<b>Total Administrative</b>	24,118.40
<b>Fundraising &amp; Development</b>	
Dues & Publications	1,220.00
Donor & Volunteer Cultivation	674.58
Other Development	9.86
<b>Total Fundraising &amp; Development</b>	1,904.44

**Indie Memphis**  
**Profit & Loss**  
 January through December 2016

	Jan - Dec 16
<b>Program (Film Festival)</b>	
Contract Labor (Festival)	31,419.00
Venue Rental	10,550.00
Equipment Rental	19,927.76
Screening Fees	8,260.00
Film Submission Fees	1,508.72
Shipping	107.37
Awards	12,682.28
Musicians	10,660.00
Filmmaker Experience	2,437.67
Filmmaker Travel	29,072.01
Van and Local Travel	315.20
Ticketing System	10,111.36
Parties	
Musicians for Parties	750.00
Parties - Other	14,903.39
<b>Total Parties</b>	<b>15,653.39</b>
Merchandise	10,055.46
Posters	790.00
Program Guide	13,934.00
Insurance	2,883.50
Printing	1,706.84
Signage	11,545.99
Supplies	1,604.89
Volunteer Costs	1,568.31
<b>Total Program (Film Festival)</b>	<b>196,793.75</b>
<b>Marketing</b>	
Contract Labor	600.00
Website & Email Mgmt	1,329.55
Advertising	18,555.69
Postcards	1,497.58
Billboard	1,875.00
Cooper Young Festival	225.00
<b>Total Marketing</b>	<b>24,082.82</b>
<b>Program (Year Round Programs)</b>	
Venue Rental	2,900.00
Film Rentals	1,584.34
Awards	1,500.00
Artist Fees and Honorariums	500.00
Filmmaker Meals	23.34
Refreshments & Party Supplies	2,260.27
Printing	125.00
Supplies	2,126.95
Contract Labor	6,200.00
Volunteer costs	216.65
<b>Total Program (Year Round Programs)</b>	<b>17,436.55</b>
<b>Program (Other)</b>	
IndieGrants	22,000.00
Staff Travel, Meals & Lodging	3,623.39
Tickets/Passes/Programs	433.40
<b>Total Program (Other)</b>	<b>26,056.79</b>
<b>Total Expense</b>	<b>367,496.41</b>
<b>Net Income</b>	<b>36,991.75</b>

Indie Memphis  
**Balance Sheet**  
As of December 31, 2016

	<u>Dec 31, 16</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking Account	113,003.10
PayPal	1,496.28
Savings Account	35,622.47
<b>Total Checking/Savings</b>	<u>150,121.85</u>
<b>Accounts Receivable</b>	
Accounts Receivable	72,233.67
<b>Total Accounts Receivable</b>	<u>72,233.67</u>
<b>Other Current Assets</b>	
Prepaid Expenses	3,140.33
Receivable	75.00
<b>Total Other Current Assets</b>	<u>3,215.33</u>
<b>Total Current Assets</b>	<u>225,570.85</u>
<b>Fixed Assets</b>	
Equipment	46,567.32
Computers & Software	6,945.97
Accumulated Depreciation	-45,744.04
<b>Total Fixed Assets</b>	<u>7,769.25</u>
<b>TOTAL ASSETS</b>	<u><b>233,340.10</b></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	11,555.17
<b>Total Accounts Payable</b>	<u>11,555.17</u>
<b>Credit Cards</b>	
BankCard Center	3,412.36
<b>Total Credit Cards</b>	<u>3,412.36</u>
<b>Other Current Liabilities</b>	
Deferred Income	30,000.00
Payroll Liabilities	4,557.48
<b>Total Other Current Liabilities</b>	<u>34,557.48</u>
<b>Total Current Liabilities</b>	<u>49,525.01</u>
<b>Total Liabilities</b>	49,525.01
<b>Equity</b>	
Retained Earnings	146,823.34
Net Income	36,991.75
<b>Total Equity</b>	<u>183,815.09</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>233,340.10</b></u>