

Memphis Zoo



REVIEWED

General Information

Contact Information

| | |
|------------------|---------------------------------------|
| Nonprofit | Memphis Zoo |
| Address | 2000 Prentiss Pl Memphis, TN 38112 |
| Phone | 901 333-6554 |
| Facebook | facebook.com/MemphisZoo |
| Twitter | @MemphisZoo |

At A Glance

| | |
|---|------|
| Year of Incorporation | 1951 |
| Community Foundation staff conducted a site visit? | No |

Statements & Search Criteria

Mission

The Memphis Zoo's mission is to connect people with wildlife

Background

About the Memphis Zoo

The Memphis Zoo, located in Memphis, Tennessee, is home to more than 3,500 animals representing more than 500 different species. Recently named as one of the top zoos in the country and world by TripAdvisor® and *USA Today's* 10Best, the Memphis Zoo has completed more than \$93 million in renovation and expansion since the early 1990s. The Zoo's animal inhabitants reside in one-of-a-kind exhibitry, such as Once Upon A Farm, Commercial Appeal Cat Country, Primate Canyon, Animals of the Night, Northwest Passage, Teton Trek and CHINA - home to giant pandas YaYa and Le Le. Its newest exhibit, the Zambezi River Hippo Camp, is currently under construction and opens in March 2016. The Zoo was founded in 1906 and resides on 70 acres in the middle of Overton Park. The Memphis Zoo is an accredited member of the Association of Zoos and Aquariums. Memphis Zoo, YaYa and Le Le are trademarks of the Memphis Zoo.

Impact

Our vision is to preserve wildlife through education, conservation and research. Aware that the zoo of tomorrow begins today, our staff and volunteers are dedicated to providing a naturalistic and enriching sanctuary for our animals, and a clean, friendly, entertaining and educational experience for our guests. Together, we are building one of the world's great zoos.

Needs

Build a New Home for the Hippos

It takes a lot of bricks to build a world class zoo. Your gift will help build the new Zambezi River Hippo Camp.

Feed the Animals

We've got 3,500 hungry mouths to feed. Want to help?

Conserve Wildlife

Help aid conservation and research projects locally and globally.

Invest in our Future

This kind of donation supports our endowment.

CEO/Executive Director Statement

The Memphis Zoo is completing another exciting year. With just over one million visitors, the Memphis Zoo is the number one tourist attraction in Memphis and the sixth largest tourist attraction in the State of Tennessee. We are honored to once again be ranked as a top the zoo by Trip Advisor. This year's ranking has us as #8 in the U.S. and #23 worldwide. This is our eighth consecutive year with a top ten rating. An Economic Impact Statement completed this year by the University of Memphis found that the Memphis Zoo contributes 83.8 million dollars in total impact to the Memphis economy.

The Memphis Zoo is an important quality of life asset for the City of Memphis and we strive to be a zoo for all people in our community. Each visit is an experience that enriches, informs, and inspires. This past year, we hosted 80,000 children on school field trips and 161,000 visitors during our Free Tennessee Tuesday Program.

Our conservation work has captured the regional and national spotlight as we make significant strides in several of our flagship conservation programs including Giant Panda, Louisiana Pine Snake, Mariana Fruit Dove and Dusty Gopher Frog. We were recently awarded a prestigious grant from The Institute of Museum and Library Services (IMLS) to establish the country's first National Amphibian Genome Bank. This grant is the result of more than two decades of dedicated and diligent work by our staff.

Our new exhibit "Zambezi River Hippo Camp" is taking shape and we anticipate a March 2016 opening. This exhibit will bring state-of-the-art new homes for our hippos, crocodiles and flamingos. In addition, the exhibit will feature new species including okapi, padis monkeys, nyala, yellow back duikers, and a variety of African birds.

Next year will be our 110th anniversary as a Zoo. I want to thank our members and community partners for your continued support. It takes the effort of everyone to make this organization prosper, and to continue to be considered such a treasure in our community. We look forward to seeing you at the Zoo soon.

Areas Of Service

Areas Served

Areas

TN

AR

MS

Over 300,000 tourists from outside the Memphis Metropolitan Statistical Area visit the Memphis Zoo each year. The Memphis MSA includes Shelby, Fayette and Tipton counties in Tennessee, Crittenden County in Arkansas, and Benton, Desoto, Marshall, Tate and Tunica counties in Mississippi. The impact of these tourist visits is \$62.1 million annually to the Memphis economy. The report found that two-thirds of the out-of-town visitors came to Memphis primarily to visit the Memphis Zoo.

Service Categories

Zoos & Aquariums

Environmental Education

Elementary & Secondary Schools

Programs

Programs

Conservation and Research at the Memphis Zoo

| | |
|---------------------------|--|
| Description | <p>Our vision for the future is to become an effective and internationally recognized leader in the field of conservation biology. Regionally, we see our institution staged to become the leader in environmental science education and having a significant impact on local wildlife issues and natural resource conservation. Globally, our goal is to provide conservation training, capacity building and technical assistance to wildlife and eco-regions that we manage in our collection. Together, our staff will create one of the top U.S. zoological research, conservation and education facilities, while providing a professional and entertaining experience for our visitors.</p> |
| Budget | \$0.00 |
| Strategy | Yes |
| Long term Success | The Memphis Zoo is currently involved in 33 Conservation Programs with 55 partners in 8 countries. Research highlights include work with giant pandas, Louisiana pine snakes, and Mississippi gopher frogs. |
| Short Term Success | Undergraduate and Graduate research opportunities - Each year, the Memphis Zoo provides short term research opportunities for undergraduate and graduate students from regional universities. These students receive direct hands on experience in the field of conservation science. |

Board & Governance

Board Chair

| | |
|----------------------------|------------------------|
| Board Chair | Mr. Thomas Farnsworth |
| Company Affiliation | Farnsworth Holdings |
| Term | July 2017 to July 2018 |
| Email | zooinfo@memphiszoo.org |

Board Co-Chair

| | |
|----------------------------|------------------------|
| Board CoChair | Mr. Richard Smith |
| Company Affiliation | FedEx Trade Networks |
| Term | July 2017 to July 2018 |

Board Members

| Name | Affiliation | Status |
|--------------------------|---------------------------------|---------------|
| Samantha Boggs Dean | Huey's | Voting |
| Lydia Bors-Koefoed | Community Volunteer | Voting |
| Chance Carlisle | Wendelta, Inc | Voting |
| Chance Carlisle | Wendelta, Inc | Voting |
| W. Lynn Carson | | Voting |
| Joseph C. DeWane | Memphis OB/GYN P.C. | Voting |
| Delisa Eddings | Yusen Logistics | Voting |
| Thomas C. Farnsworth | Farnsworth Holdings | Voting |
| Mary Lou Gardner | Fred's Inc | Voting |
| Brandon Garrott Morrison | Community Volunteer | Voting |
| Gene Holcomb | Holcomb Company | Voting |
| David Hopkins | KPMG | Voting |
| Henry Hutton | Chuck Hutton Chevrolet Co. | Voting |
| Dorothy O. Kirsch | Community Volunteer | Voting |
| Maria Leggett | AutoZone | Voting |
| Jason Maykowski | SunTrust Bank | Voting |
| Scott McCormick | | Voting |
| Joyce Mollerup | Community Volunteer | Voting |
| Carol Prentiss | Community Volunteer | Voting |
| Jerry Shore | Fred's | Voting |
| Diane Smith | Community Volunteer | Voting |
| Kelly H. Truitt | CB Richard Ellis | Voting |
| Mario Walker | Self + Trucker Architects, Inc. | Voting |
| Byrne Whitehead | Orgill Inc | Voting |
| Russell Wigginton | Rhodes College | Voting |

Board Demographics - Ethnicity

| | |
|--|----|
| African American/Black | 3 |
| Asian American/Pacific Islander | 0 |
| Caucasian | 22 |
| Hispanic/Latino | 0 |
| Native American/American Indian | 0 |

Board Demographics - Gender

| | |
|--------------------|----|
| Male | 16 |
| Female | 9 |
| Unspecified | 0 |

Governance

| | |
|---|-----|
| Board Term Lengths | 2 |
| Board Term Limits | 0 |
| Board Meeting Attendance % | 0 |
| Written Board Selection Criteria? | No |
| Written Conflict of Interest Policy? | Yes |
| Percentage Making Monetary Contributions | 100 |
| Number of Full Board Meetings Annually | 6 |

Standing Committees

Finance
Nominating

Management

Executive Director/CEO

Executive Director

Term Start

Email

Dr. Chuck Brady

May 1979

cbrady@memphiszoo.org

Experience

CHARLES (CHUCK) A. BRADY

PRESIDENT & CEO

MEMPHIS ZOO

EDUCATION:

Undergraduate: State University of New York at Cortland

Bachelor of Arts, 1973, Biology

Graduate: Ohio University

Master of Science, 1975, Zoology

Ohio University

Doctor of Philosophy, 1982, Zoology

ZOO EXPERIENCE:

1975-1978 Research Assistant – National Zoological Park

1978-1979 Research Fellow – National Zoological Park

1979-1999 Curator of Mammals – Memphis Zoo

2000 Associate Director of Animal Programs – Memphis Zoo

2000-2002 Vice President & Director of Animal Programs – Memphis Zoo

2003 Senior Vice President and Zoo Director

2003 – Present President/CEO

MAJOR ZOO DESIGN AND CONSTRUCTION PROGRAMS

1989-2003 Zoo Master Plan: Comprehensive ten year program which charted direction for growth and development of the Memphis Zoo.

1993 Cat Country: Fourteen open-air exhibits featuring both predators and prey. Cost \$4.9 million.

1994 Primate Canyon: Seven open-air primate and ape exhibits. Cost \$6.1 million.

1995 Animals of the Night: A nocturnal building featuring 19 nocturnal exhibits featuring over 400 nocturnal mammals. Cost \$1.5 million.

1996 Once Upon A Farm: Eight farm yard exhibits and a large discovery center with the theme of man and agriculture. Cost \$3.5 million.

2000 China: Three acre state-of-the-art exhibit designed to immerse the visitor in the architecture, culture, history and wildlife of China. The exhibit has a conservation theater which features an eight minute film on conservation efforts for the Giant Panda and numerous imperial style and Suzhou-style structures. Wildlife

exhibits include Giant Pandas, White-Cheeked Gibbons, three species of Chinese Pheasants, Asian Small Clawed-Otters, Chinese ornamental goldfish, Red Pandas, Pere David Deer, Hog Deer, White-Naped Cranes and Chinese waterfowl. Cost \$15 million.

2004 Northwest Passage: A series of exhibits for boreal mammals including Polar Bear, Sea Lions, Gray Seal, Black Bear, Bald Eagles and Ravens. Cost \$25 million.

2006 Teton Trek: 3 acre exhibit that showcases the animals and history of the Yellowstone Teton Basin. It features Grizzly Bear, Timber wolves, Elk, Trumpeter Swans and Sandhill Cranes. Cost \$17 million.

2013-2015 Zambezi River Hippo Camp: 3½ acre exhibit showing the wildlife, culture and traditions of the Zambezi River Valley. It will feature Hippos, Crocodiles, Ciclids, Flamingos, Mandrills and Okapi. Scheduled to open in 2015.

PROFESSIONAL ACTIVITIES:

Memberships: American Society of Mammalogists

Animal Behavior Society

American Association of Zoological Parks and Aquariums

Society for Conservation Biology

International Society for Behavioral Ecology

World Association of Zoos and Aquariums

BOARD PARTICIPATION:

2001-Present Jaguar Conservation Fund

2003-Present Giant Panda Conservation Foundation

Staff

| | |
|------------------------|-----|
| Full Time Staff | 153 |
| Part Time Staff | 80 |
| Volunteers | 200 |
| Contractors | 0 |
| Retention Rate | 0 |

Plans

| | |
|---|-------------------|
| Organization has a Fundraising Plan? | Under Development |
| Organization has a Strategic Plan? | Under Development |
| Organization Policy and Procedures | Yes |
| Nondiscrimination Policy | Under Development |
| Whistleblower Policy | Yes |
| Document Destruction Policy | Yes |

Financials

Fiscal Year

| | |
|---------------------------------|-----------------|
| | July |
| Fiscal Year | 2018 |
| Projected Revenue | \$14,613,981.00 |
| Projected Expenses | \$14,600,000.00 |
| Endowment Value | 6349769 |
| Spending Policy | Income Only |
| Percentage (if selected) | 0% |

Form 990s

Form 990
Form 990
Form 990
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Form 990
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Form 990
Form 990

Detailed Financials

Revenue and Expenses

| Fiscal Year | 2016 | 2015 | 2014 |
|-----------------------|--------------|--------------|--------------|
| Total Revenue | \$17,638,011 | \$21,004,239 | \$16,795,174 |
| Total Expenses | \$27,349,511 | \$22,772,589 | \$16,276,552 |

Revenue Sources

| Fiscal Year | 2016 | 2015 | 2014 |
|---|-------------|-------------|-------------|
| Foundation and Corporation Contributions | \$1,479,550 | \$1,024,588 | \$1,294,656 |
| Government Contributions | \$1,767,096 | \$6,396,508 | \$1,482,929 |
| Federal | -- | -- | -- |
| State | -- | -- | -- |
| Local | -- | -- | -- |
| Unspecified | \$1,767,096 | \$6,396,508 | \$1,482,929 |
| Individual Contributions | -- | -- | -- |
| Indirect Public Support | \$0 | \$0 | \$0 |
| Earned Revenue | \$9,447,579 | \$8,812,197 | \$9,176,562 |
| Investment Income, Net of Losses | \$72,927 | \$120,689 | \$67,026 |
| Membership Dues | \$2,458,287 | \$2,475,340 | \$2,733,172 |
| Special Events | \$554,500 | \$543,750 | \$575,866 |
| Revenue In-Kind | \$74,726 | \$66,706 | \$64,577 |
| Other | \$0 | \$0 | \$0 |

Expense Allocation

| Fiscal Year | 2016 | 2015 | 2014 |
|--|--------------|--------------|--------------|
| Program Expense | \$24,241,179 | \$20,240,889 | \$13,948,700 |
| Administration Expense | \$2,853,699 | \$2,360,316 | \$2,184,869 |
| Fundraising Expense | \$254,633 | \$171,384 | \$142,983 |
| Payments to Affiliates | -- | -- | -- |
| Total Revenue/Total Expenses | 0.64 | 0.92 | 1.03 |
| Program Expense/Total Expenses | 89% | 89% | 86% |
| Fundraising Expense/Contributed Revenue | 7% | 2% | 4% |

Assets and Liabilities

| Fiscal Year | 2016 | 2015 | 2014 |
|------------------------------|--------------|--------------|--------------|
| Total Assets | \$14,497,500 | \$24,170,441 | \$25,035,752 |
| Current Assets | \$8,671,092 | \$15,067,425 | \$15,670,131 |
| Long-Term Liabilities | \$0 | \$0 | \$0 |
| Current Liabilities | \$4,645,698 | \$4,136,616 | \$2,918,814 |
| Total Net Assets | \$9,851,802 | \$20,033,825 | \$22,116,938 |

Short Term Solvency

| Fiscal Year | 2016 | 2015 | 2014 |
|--|-------------|-------------|-------------|
| Current Ratio: Current Assets/Current Liabilities | 1.87 | 3.64 | 5.37 |

Long Term Solvency

| Fiscal Year | 2016 | 2015 | 2014 |
|---|-------------|-------------|-------------|
| Long-Term Liabilities/Total Assets | 0% | 0% | 0% |

Top Funding Sources

| Fiscal Year | 2016 | 2015 | 2014 |
|--|-------------|-------------|-------------|
| Top Funding Source & Dollar Amount | -- | -- | -- |
| Second Highest Funding Source & Dollar Amount | -- | -- | -- |
| Third Highest Funding Source & Dollar Amount | -- | -- | -- |

Capital Campaign

| | |
|---|-----|
| Currently in a Capital Campaign? | No |
| Goal | \$0 |

Capital Campaign Anticipated in Next 5 Years? Yes

State Charitable Solicitations Permit
Permit? Yes Dec 2017



COMMUNITY
FOUNDATION
OF GREATER MEMPHIS

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901-728-4600 |

